



FIRST-QUARTER 2014 SALES OF €169.3 MILLION

Consolidated sales (1 January to 31 March)

In € m – unaudited	2014	2013
1 st quarter	169.3	170.7
Like-for-like sales	178.7	170.7

LIKE-FOR-LIKE SALES INCREASED 4.7% IN Q1

First-quarter 2014 sales totalled €169.3 million, down 0.8% from the year-earlier period. On a like-for-like basis, however, sales increased by 4.7%, as the US dollar, the Turkish lira, and the Argentinean peso had an impact.

Sales of Products and Functions during the quarter totalled €160.8 million and rose 4.1% on a like-for-like basis.

- Avon Automotive achieved sales of €72.9 million, down 2.7% unadjusted from the year-earlier period, and up to 2.2% on a like-for-like basis. Avon Automotive accounted for 45.3% of the quarter's total sales.
- Sales on MGI Coutier's historical scope were €87.9 million, down 0.7% unadjusted, and up 5.6% on a like-for-like basis. The Chinese subsidiary performed very well, its sales increasing by 41%.

Tooling sales rose sharply, by 27.3% unadjusted over the historical scope and by 7.6% at Avon Automotive, as numerous new orders were received in 2013.

Autotube performed well, posting sales of €18.4 million in Q1, up 20.3%. MGI Coutier recently acquired 100% of Autotube, which will be consolidated from April 1, 2014.

During the quarter, MGI Coutier further reduced its debt by €2.6 million.

MGI COUTIER IS ON A MEDIUM-TERM GROWTH TREND

In the context of its dynamic business plan, MGI Coutier has numerous methods at its disposal to achieve sales over €800 million, and a margin on operating activities of 7-8% by 2015. In addition, the Group will continue, as it has in the past, with a policy of prudent management to retain its economic and financial balance.

*Next press release: First-half 2014 sales on 24 July 2014 after the market close
Annual General Meeting: 26 June 2014*

The Group has 7,500 employees worldwide.

Euronext Paris - Segment C - ISIN: FR0000053027 – Reuters: MGIP.PA - Bloomberg: MGIC

Contacts:

MGI Coutier

Jean-Louis Thomasset - Vice-Chairman of the Executive Board/CFO – Tel.: +33 (0)4 50 56 99 25

Actus Lyon

Amalia Naveira – Marie-Claude Triquet – Analysts/Investors/Press relations – Tel.: +33 (0)4 72 18 04 93 –
anaveira@actus.fr – mctriquet@actus.fr